

1. Your Base Donation

<u>Item</u>	<u>Qty</u>	<u>List Price</u>	<u>List Annual Cost</u>	<u>NetSuite.org Discount Rate</u>	<u>Discounted Cost</u>
NetSuite MidMarket Edition	1	\$29,988	\$29,988	0%	\$1,188
NetSuite MidMarket Edition User Licenses	5	\$1,188	\$5,940	100%	\$0
<i>Total Base License & Users (without Silver Support)</i>			<u>\$35,928</u>		<u>\$1,188</u>
TOTAL BASE DONATION with Silver Support			\$35,928		\$1,188

2. Your Additional Items

Additional items are users, modules and other items beyond the base donation covered under your grant agreement.

<u>Item</u>	<u>Qty</u>	<u>List Price</u>	<u>List Annual Cost</u>	<u>NetSuite.org Discount Rate</u>	<u>Discounted Cost</u>
Additional Users	35	\$1,188	\$41,580	0%	\$20,580
One World (multi-subsidiary)	1	\$23,988	\$23,988	50%	\$11,994
One World Additional Subsidiaries	6	\$1,188	\$7,128	50%	\$3,564
Advanced Projects	1	\$7,188	\$7,188	50%	\$3,594
Fixed Asset Management	1	\$7,188	\$7,188	50%	\$3,594
Financial Planning	1	\$13,188	\$13,188	50%	\$6,594
NetSuite Financial Planning Visual Analytics (Dashboards)	1	\$4,788	\$4,788	50%	\$2,394
Financial Planning Users - Admin User	1	\$2,508	\$2,508	50%	\$1,254
Financial Planning Users - General User	5	\$948	\$4,740	50%	\$2,370
<i>Additional items subtotal</i>			<u>\$112,296</u>		<u>\$55,938</u>
TOTAL LICENSE & USERS			\$148,224		\$57,126

3. Your Support Calculation

Support is discounted as an additional item,

		List Annual Cost	NetSuite.org Discount Rate	Discounted Cost
Silver Support (Additional Modules and Users)	22.50%	\$27,675	50%	\$7,433
Less Silver Support Credit		(\$929)		
<i>Support subtotal</i>		<u>\$26,746</u>		
NetSuite Financial Planning Silver Support	22.50%	\$5,675	50%	\$2,838
NetSuite Financial Planning e-Learning		\$2,028	50%	\$1,014
Subtotal of all Support Costs		<u>\$35,378</u>		<u>\$11,285</u>
TOTAL NETSUITE RECURRING COSTS		\$183,602		\$68,411

4. One-time Items

One-time items not covered in recurring costs

<u>Item</u>		List Pricing	Discounted Cost
<i>NetSuite ERP Implementation and Training Estimated Effort</i>		\$70,000	\$65,000
<i>NetSuite Training Class (some training is included with implementation package, additional training can be purchased for a fee)</i>		Included	Included
<i>NetSuite Financial Planning - Advantage Pack 100</i>		<u>\$26,750</u>	<u>\$22,500</u>
Subtotal		<u>\$96,750</u>	<u>\$87,500</u>
TOTAL NetSuite Costs		\$280,352	\$155,911

5. Partner Costs for Expanded Functionality

RECURRING ITEMS

Item	Qty	List Price	List Annual Cost	Discount Rate	Discounted Cost
Pyango Fund Accounting Module (1-5 subs)	1	\$10,900	\$10,900	0%	\$10,900
Pyango Annual Support (20% of Software)			\$2,180	0%	\$2,180
Subtotal			\$13,080		\$13,080
TOTAL RECURRING ITEMS			\$13,080		\$13,080

ONE-TIME FEES

Item	List Pricing	Discounted Cost
Pyango Implementation and Training Estimate	\$4,000	\$4,000
Subtotal	\$4,000	\$4,000
TOTAL Estimated Partner Costs	\$17,080	\$17,080